In today’s digital world, IT expenses can total up to 2-5% of a company’s revenue.

With much of the industry working off of a fixed price model for IT services, even a small hit to revenue results in IT spending that quickly spins out of control with little ability to adjust. Most GCS clients have variable revenues, so our pricing model provides elasticity to stretch or contract based on our customers’ financial and IT needs.
GCS puts the power in our customers’ hands by providing turnkey, on-demand IT services without long term contracts.

The GCS model allows customers to continually adjust IT expenses to meet the needs of the business...

Enjoy the flexibility to add services when business expands and “downsize” when budgets need to cut.

Get the ability to right size patching, monitoring and security on a monthly basis.

When a customer opens a new location or adds employees, the monthly pricing will reflect that growth.

Provider frequently focuses on their cost to deliver, not the quality of service.

Contract can easily go up (but is difficult to reduce).

Just as contract renewal approaches, service providers begin projects to guarantee a contract renewal.

You sign monthly agreement for the amount of IT Services you think you need.

This monthly agreement is binding and you must pay whether your business changes or not.

The traditional model for fixed fee IT managed services goes like this...

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GCS supports both the IT and financial goals of our customers.

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We believe that if we consistently meet customer expectations, we do not need to lock in long-term contracts.

End-user support is variable and you only pay for what you consume. Most IT providers lock their clients into long term agreements with rigid fixed monthly charges based on employee count, whether you need them or not. They are only flexible as long as your business is growing, and your staff is utilizing end-user support.

But what happens if you need to close a location or reduce staff headcount? Will your MSP allow you to downscale?

Our pricing proposal provides budgetary monthly pricing for the “must-haves”, like proactive monitoring, patch management, and security vulnerability or threat management. These are systematic requirements which are invoiced monthly.

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GCS believes that IT is a team sport. Our focus is on meeting the needs of YOUR organization, not on what is solely best for us.

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GCS engineers are able to provide a variety of services to ensure that they are a one-stop shop for most organizations.

**Proactive Monitoring**
A fully managed, proactive monitoring service designed to help keep your critical IT infrastructure up and running.

**Patch Management**
Comprehensive patch management as a service, designed to help keep critical systems up to date, compliant, and prepared for the threats of today and tomorrow.

**Vulnerability and Threat Management**
Our program takes a risk-based approach to managing security. We perform scheduled scans and use good threat intelligence to help make informed decisions for your business.

**Ongoing Support**
Our Managed Help Desk supports organizations with Tier 1 to 3 services that scale to meet your ongoing and dynamic IT requirements.

**Custom Projects**
Implement IT projects with experts who can augment or execute projects in parallel with existing IT teams. GCS provides turnkey planning, configuration and installation services that are designed for hand off to internal IT or outsourced partners upon completion.

**Consulting Services**
Plan and execute an IT strategy with CIO-level expertise as a service. Acting as on-demand IT leadership, GCS provides objective technical expertise to align cost-effectiveness, performance and risk mitigation with your resources and goals.

Whether it is a short-term project or a longer-term relationship, GCS easily scales to deliver IT at the level your business needs.
GCS has maintained a 94% customer satisfaction rate across more than 1300 customers.

These are just a few of the many examples of GCS delivering results through complicated and mission critical projects.

**Company: Urology Austin**

**Challenge: Navigating a Major Acquisition**

When Urology Austin acquired ‘The Urology Team’ they were looking at increasing overall capacity by nearly 35%.

This involved not only integrating the EMR and Practice Management systems but also creating a new call center to service the existing eight clinics plus the three newly acquired clinics.

GCS assisted with the technical due diligence required to estimate integration costs (as a negotiating point during the purchase) and also implemented all necessary changes including new network architecture for the entire firm, new HIPPA required encryption and security procedures as well as onboarding over 50 new staff without disrupting clinical care. This acquisition integration has been repeated many times with smaller firms in rural areas to make Urology Austin the premier urological care provider in Central

**Company: Independence Title**

**Challenge: Migrating Email Services with Countless Integration Points**

As one of the largest Title companies in Texas, Independence Title needed to migrate their email services from a private datacenter Exchange deployment to Office 365.

Migrating 550+ mailboxes is a challenge... but migrating over 50+ integration points including local scanning, document management and electronic faxing is equivalent to moving a mountain.

GCS has provided expert guidance and support for our firm and has helped us stay on track throughout various IT initiatives. They have a great team and are always responsive and easy to work with.

Gaurav Singla, Chief Executive Officer, Remote Operations

Contact flex@gcstechnologies.com to begin controlling your IT expenses.

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